

## Analytics Practice Lead

### About Us:

Adapt IQ is a progressive Salesforce partner whose key aim is client partnering, not technology. Technology doesn't change how businesses run, but you can. How? Make technology drive decision making, understand what the client doesn't know and empower them with the tools to close that gap.

We don't want to break the mould, we don't believe a mould exists. Bring yourself, be yourself and help us change the way we all think. Help us adapt to every situation.

## What we expect of you

### Approach to work:

- Structured approach to work.
- Inclusive to all members of your team, internal and external.
- Desire to finish everything you start.
- Balance technology with business.
- Adapt IQ doesn't have all the answers, so a desire to review and evolve ways of working is key.

### Background:

You might have a degree. You might not. That's not what we're looking for. We care about what you can do and how you do it, not about how you got here. A strong track record of conscientious, thoughtful work speaks volumes.

- Minimum 5 years experience with Management Information Systems. Some of these years should have been as a reporting system architect with a vendor or implementor of management information systems, ideally, Salesforce Einstein, Tableau, Clikview, SAS or other similar platforms.
- Experience of AI and data visualisation will be an advantage.

### Skills and experience:

- Identify accelerators which close a platform gap or solve a repeatable task.
- Adapt IQ is NOT looking for the finished article, rather someone with the passion and drive to grow a dynamic new Analytics practice, while backing themselves to rapidly develop into this role.
- Willingness to support all aspects of the business, from sales to delivery and marketing to operations.
- Experience of managing and/or recruitment of skilled staff.
- Ideally have the following Salesforce certification: Einstein Analytics and Discovery Consultant.

## What to expect of Adapt IQ

- A collaborative working environment where you can exercise your skills.
- Continuous learning and development.
- To be positively challenged.
- Same position, same pay and equal opportunities.

By applying for this role with Adapt IQ, you consent to Adapt IQ collecting and storing your personal information. Further, you consent to Adapt IQ processing this information in the course of considering you for this role and similar roles in the future. Adapt IQ will not share your information to anyone other than those responsible for processing your application or consideration for future roles, nor will we share your information with any 3rd parties.